

TEXTING SCRIPT



HI, MY NAME IS (YOUR NAME), YOU WOULDN'T STILL OWN (ADDRESS)?

NO

No worries, we were actually hoping to buy that one with cash. You wouldn't know anyone who may be interested in an offer like that would you?

YES

Ok great. I was curious if you'd consider an offer?

IF "WHAT'S YOUR OFFER?"

I'm not sure. Our process is very simple. Do you have a brief moment today for a quick call so we can give you our best and highest?

IF "I WANT X AMOUNT"

Ok, I see. What have you done thus far to sell the place?

TIMELINE

Awesome, if we come to an agreement on the price, how soon were you hoping to sell?

ENDING SCRIPT

Excellent, we look forward to connecting with you soon. Feel Free to text me anytime should you have any questions.

SETTING EXPECTATIONS

Alright, I will have one of our specialists reach out to you to learn more about the property so we can see if this would work for both of us. Is there anything else we should know beforehand?

SET AN APPOINTMENT

Ok that makes sense. Our process is very simple. What time could we give you a quick call to see if we can be a good fit?



IF ASKED, "WHO ARE YOU?"

My name is (your name), I'm with direct home buyers, we were hoping to give the owners of (address) a cash offer. Who am I speaking with?